

NAME \_\_\_\_\_ INDEX NUMBER \_\_\_\_\_

SCHOOL \_\_\_\_\_ DATE \_\_\_\_\_

## INTERNATIONAL TRADE

**1. 1995 P1**

Outline four benefits that Kenya derives by being a member of preferential Trade Area  
PTA (4 marks)

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**2. 1995 P2**

Explain five ways in which a country benefits by participating in international trade  
(10 marks)

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**3. 1996 P1**

Give four reasons why it may be necessary for a country to control imports (4 marks)

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**4. 1996 P2**

Outline five transactions which are recorded in balance of payment account of a country  
(10 marks)

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**5. 1997 P1**

State four benefits that a country may derive from participating in international trade  
(4 marks)

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**6. 1997 P2**

Explain five measures that a country may take to promote her exports  
(10 marks)

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**7. 1998 P1**

State four methods of controlling imports

(4 marks)

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**8. 1998 P2**

Explain the meaning and significance in each of the following terms as used of the following terms as used in foreign trade. Terms of trade, balance of payment, exchange rate, balance of trade and common market. (10 marks)

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**9. 1999 P1**

State four measures that Kenya may take to promote her exports

(4 marks)

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**10. 1999 P2**

Explain the significance of each of the following documents as used international trade. Bill of lading, proforma invoice, indent, letter of credit

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**11. 2000 P1**

State four factors that may limit the success of trade agreements among African countries (4 marks)

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**12. 2000 P1**

State in the spaces provided below, state the business document to which each of the following statements relates (4 marks)

Statement	Document
A. Informs the buyer when goods were dispatched and by what means	
B. A request by seller for payment in advance	
C. Used to correct under undercharge in an invoice	
D. Shows details of the transactions between seller and buyer during a given period	

**13. 2000 P2**

Country X has obtained a surplus in its balance of payment. Explain the factors that could have contributed to this surplus (10 marks)

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**14. 2000 P2**

Highlight five ways in which a bill of lading is useful to an importer of goods

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**15. 2001 P1**

Highlights four problems a country by participating in international trade (4 marks)

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**16. 2001 P1**

Outline four circumstances under which a proforma invoice may be used (4 marks)

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**17. 2001 P2**

Explain six problems being faced by the Kenya External Trade Authority (KETA)  
(12 marks)

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**18. 2001 P2**

Explain the factors that may lead to deteriorating terms of trade for a country  
(10 marks)

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**19. 2002 P1**

Explain the following terms as used in international trade

a. LOCO

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b. F.O.R

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c. F.A.S

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d. Bill of Landing

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**20. 2003 P1**

State three functions of departments of international trade in the ministry of commerce  
and industry (3 marks)

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**21. 2003 P1**

Country X has recorded a surplus balance of payments from its foreign trade. Outline four ways in which the country can spend these surplus earnings (4 marks)

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**22. 2003 P2**

The domestic currency of a certain country has been depreciating over time. Highlight five disadvantages of the depreciation of the country (10 marks)

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**23. 2005 P1**

List four benefits that a country derive from engaging in international trade (4 marks)

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**24. 2006 Q4b P2**

b) Explain five disadvantages that a country may experience from imposing trade restrictions on trading partners. (10 marks)

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**25. 2007 Q22 P1**

State four reasons why countries may decide to trade with each other. (4 marks)

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**26. 2007 Q5a P2**

a) Discuss five reasons why less developed countries are reluctant in implementing free trade agreement. (10 marks)

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**27. 2008 Q5b P2**

(b) Explain **six** circumstances under which a country may restrict international trade. (12 marks)

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**28. 2009 Q8 P1**

State four items that usually appear on the credit side of the current account of a country (4 marks)

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**29. 2009 Q1b P2**

(b) Explain **five** measures that the government may take to improve the volume of exports. (10 marks)

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**30. 2010 Q8 P1**

State the meaning of the following terms of sale as used in international trade: (4 marks)

- (i) LOCO.....
- (ii) C.I.R .....
- (iii) F.A.S. ....
- (iv) F.O.Q .....

**31. 2012 Q9 P2**

State four forms of economic integration that may exist between countries.

(4 marks)

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**32. 2012 Q15 P1**

Highlight four benefits that a country gets by encouraging trade among her citizens

(4 marks)

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**33. 2012 Q3a P2**

(a) Explain five disadvantages that a country would suffer if she restricted trade with other countries. (10 marks)

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